



# *Ocean Rate Bulletin*

## Pistachios:

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during November. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November.

### **Market Share-November:**

Each carrier's current market share is based on the number of containers shipped during November. Source: PIERS, November.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

### **Ocean Rates:**

Ocean rates are applicable for January 31, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Pistachios are quoted on full, 17.5 KT per 20-foot dry containers unless otherwise noted.

### **Definitions**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
CY-CY = Container Yard to Container Yard  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Busan, South Korea

Pistachios

*Monthly Market Share For: November 1998*

Month\Year: 2\7

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>								<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
					<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>		
Hanjin	50%	40%	15 Days <sup>4</sup>	\$1,119	\$1								\$1,135
Zim Line	50%	27%	15 Days	\$450.00									\$450
Cho Yang	0%	19%	14 Days	\$1,080	\$1								\$1,098
OOCL	0%	13%	24 Days	\$1,272									\$1,272

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: November 1998

Month\Year: 64\564

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	34%	18%	13 Days										
Hanjin	19%	2%	16 Days <sup>4</sup>	\$625.00									\$625
K Line	16%	11%	18 Days										
Mitsui OSK	12%	3%	13 Days										
COSCO	6%	3%	18 Days										
OOCL	3%	32%	17 Days										
Maersk	3%	19%	15 Days										
Yang Ming	3%	3%	18 Days										
P&O Nedlloyd	3%	0%	17 Days										
Cho Yang	0%	4%	18 Days	\$800.00									\$800

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Keelung, Taiwan

Pistachios

*Monthly Market Share For: November 1998*

Month\Year: 4\10

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
NYK Line	50%	19%	18 Days	\$930.00	\$1								\$946
OOCL	25%	68%	18 Days	\$930.00	\$1								\$946
Hanjin	25%	10%	15 Days <sup>4</sup>	\$1,119	\$1		4%						\$1,180
Evergreen	0%	3%	15 Days	\$1,295	\$1		4%						\$1,363

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Manila, Philippines

Pistachios

*Monthly Market Share For: November 1998*

Month\Year: 1\11

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Yang Ming	100%	8%	12 Days										
Maersk	0%	28%	22 Days	\$2,652	\$1								\$2,668
Cho Yang	0%	19%											
NYK Line	0%	19%	21 Days	\$2,652	\$1								\$2,668
COSCO	0%	8%	20 Days										

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Singapore

Pistachios

*Monthly Market Share For: November 1998*

Month\Year: 13\28

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
OOCL	47%	54%	18 Days <sup>4</sup>	\$1,292	\$1		9%						\$1,424
Cho Yang	38%	18%	19 Days	\$1,075									\$1,075
Senator	15%	21%	20 Days	\$1,176									\$1,176
Maersk	0%	4%	19 Days	\$1,292	\$1		9%						\$1,424
K Line	0%	3%	22 Days	\$1,292	\$1		9%						\$1,424

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Tokyo, Japan

Pistachios

*Monthly Market Share For: November 1998*

Month\Year: 3\15

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
P&O Nedlloyd	58%	55%	14 Days										
Hyundai	29%	20%	13 Days	\$716.00	\$1		34%						\$975
Hanjin	13%	10%	12 Days <sup>4</sup>	\$930.00									\$930
COSCO	0%	7%	12 Days										
Yang Ming	0%	7%	12 Days										

<sup>4</sup> Transit time is based on departure from Long Beach, CA.